



## 2016 JCAR Top Producers Council

**Mission Statement:** The Top Producers Council is an organization that encourages successful Realtors® to share knowledge and expertise through group discussions, to learn through informational speakers and experts, and to support our community through our efforts of giving and serving.

**Dues:** Dues for 2016 will be \$50.00, payable to JCAR by January 1, 2016.

### **Membership Criteria:**

- Will be based upon annual production of at least \$3.5M in gross sales OR 25 transaction sides in last 12 months.
- The lunch/meetings are for the Top Producer Members and Team members, as long as the team member meets the sales criteria, complete application and provide data to support sales and transactions
- All members must attend at least 2 meetings per year
- All members need to resubmit new applications and sales data by Jan 1 of each year.

**Meeting Schedule:** Meetings to be held bi-monthly **the first Thursday of every other month starting February** at a designated location to be determined by the Chair. Every meeting will include a guest speaker and/or an open round-table discussion on topics of interest by the members. Lunch at each meeting is included in TPC dues amount.

Name:

Date:

Company Name & Address:

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Agent Phone Number:

Years in Business:

Agent Email Address: \_

Annual Production in Gross Sales Based on TMLS Records in Last 12 Month: \$\_

Annual Transaction Sides in Last 12 Months: \_

BIC signature \_

Date: \_

Please make checks payable to Johnston County Association of Realtors and mail along with the application to: JCAR Attn: Dana Wooten/Top Producers Council – PO Box 1334, Smithfield, NC 27577. Any questions feel free to contact Chair, Michelle Morock (919)414-2455 or Co-Chair, John Sadler (919)810-4356.